

## MISSION STATEMENT PERFORMANCE MEASURES FOR 2017

The data below come from the 2017 Annual Report by the Agency to the NYS Authorities Budget Office and are based on the number of ongoing projects in the year reported.

Total number of leads generated internally 13 externally 1

Total number of projects initiated 1, carried over 1, closed 0, pending 2

Number of ongoing projects 12

FTEs before IDA status 118 retained 104

Jobs created from ongoing projects in the year reported 333.5

Current FTEs 437.5

Dollar amount of capital investment from ongoing projects \$458,935,480

Retention of existing businesses 4

Dollar amount of non-real estate tax exemptions \$17,144

Dollar amount of projected real estate tax exemptions in the year reported \$3,659,202

Dollar amount of actual PILOT payments in the year reported \$4,356,526

Net tax exemptions in the year reported -\$697,324 \*

\* "A negative net exemption may reflect a fixed PILOT that exceeds actual tax exemptions . . ." (NYS OSC Annual Performance Report on New York State's Industrial Development Agencies 2008)