

**Town of Bethlehem IDA  
Mission Statement - 2010 Performance Measures**

**Performance Measures for Calendar Year:**

Total number of leads generated internally 0 externally 24  
 Total number of projects initiated 0 closed 0  
 Number of ongoing projects 10  
 Jobs created for ongoing projects in the year reported 440 retained 149  
 Dollar amount of capital investment \$854,052,000  
 Retention of existing businesses 3  
 Dollar amount of non-real estate tax exemptions 0  
 Dollar amount of projected real estate taxes in the year reported 5,747,860  
 Dollar amount of actual PILOT payments in the year reported \$8,453,536  
 In the year reported, net tax exemptions -\$4,402,531

**2010 Paris Data:**

Project Code:	Pilot Name	FTE's Before IDA Status	Jobs Retained *	Current FTE's	Project Real Estate Taxes	Pilots Paid	Project Type:
01030301A	1. 467 Delaware Ave.	0		48	145,031	124,107	Bonds/Notes Issuance
01039901A	2. American Housing Foundation (no worksheet)	0		2.5	5,613	17,564	Bonds/Notes Issuance
01030801A	3. McNeary, Inc.	65	65	69	211,448	214,535	Straight Lease
01030203A	4. PSEG Power NY, Inc.	64	57	57	2,739,979	3,334,119	Straight Lease
01030101A	5. Pittsfield News (MALM)	0		32	27,973	25,641	Straight Lease
01039401A	6. Selkirk Cogen	27	27	33.5	2,143,719	4,370,059	Bonds/Notes Issuance
01030201A	7. Selkirk Ventures, LLC	0		100	171,801	116,881	Straight Lease
01039903A	8. Slingerlands I LaSalle Medical Office, LLC	0		91	144,879	138,904	Straight Lease
0103042A	9. Slingerlands II LaSalle Medical Office, LLC	0		109	157,417	111,726	Straight Lease
01030401A	10. YMCA of the Capital District	0		47	-	-	Bonds/Notes Issuance
	Totals:	156	149	589	5,747,860	8,453,536	

*Only three of the projects existed before pilot status - these are highlighted in yellow.*