

MISSION STATEMENT PERFORMANCE MEASURES FOR EACH CALENDAR  
YEAR

The data below come from the 2011 Annual Report by the Agency to the NYS  
Authorities Budget Office and are based on the number of ongoing projects in the year  
reported.

Total number of leads generated internally 0 externally 30

Total number of projects initiated 5 closed 2

Number of ongoing projects 13

FTEs before IDA status 156 retained 149

Jobs created from ongoing projects in the year reported 463.5

Current FTEs 612.5

Dollar amount of capital investment from ongoing projects \$874,301,000

Retention of existing businesses 3

Dollar amount of non-real estate tax exemptions \$7,402,216

Dollar amount of projected real estate taxes in the year reported \$5,747,860

Dollar amount of actual PILOT payments in the year reported \$8,453,536

Net tax exemptions in the year reported -\$2,705,676 \*

\* "A negative net exemption may reflect a fixed PILOT that exceeds actual tax  
exemptions . . ." (NYS OSC Annual Performance Report on New York State's Industrial  
Development Agencies 2008)