MISSION STATEMENT PERFORMANCE MEASURES FOR 2016

The data below come from the 2016 Annual Report by the Agency to the NYS Authorities Budget Office and are based on the number of ongoing projects in the year reported.

Total number of leads generated internally 18 externally 5

Total number of projects initiated 1 carried over 1 closed 1 pending 1

Number of ongoing projects 14

FTEs before IDA status 118 retained 104

Jobs created from ongoing projects in the year reported 562

Current FTEs 666

Dollar amount of capital investment from ongoing projects \$467,752,980

Retention of existing businesses 4

Dollar amount of non-real estate tax exemptions \$197,316

Dollar amount of projected real estate tax exemptions in the year reported \$4,139,232

Dollar amount of actual PILOT payments in the year reported \$4,546,883

Net tax exemptions in the year reported -\$407,650 *

^{* &}quot;A negative net exemption may reflect a fixed PILOT that exceeds actual tax exemptions . . ." (NYS OSC Annual Performance Report on New York State's Industrial Development Agencies 2008)