

MISSION STATEMENT PERFORMANCE MEASURES FOR 2018

The data below come from the 2018 Annual Report by the Agency to the NYS Authorities Budget Office and are based on the number of ongoing projects in the year reported.

Total number of leads generated internally 20 externally 22

Total number of projects initiated 0, carried over 2, closed 2, pending 0

Number of ongoing projects 14

FTEs before IDA status 212; retained 156

Jobs created from ongoing projects in the year reported 333.5

Current FTEs 466.5

Dollar amount of capital investment from ongoing projects \$476,935,480

Retention of existing businesses 5

Dollar amount of non-real estate tax exemptions \$69,222

Dollar amount of projected real estate tax exemptions in the year reported \$3,770,524

Dollar amount of actual PILOT payments in the year reported \$4,498,993

Net tax exemptions in the year reported -\$728,469 *

* "A negative net exemption may reflect a fixed PILOT that exceeds actual tax exemptions . . ." (NYS OSC Annual Performance Report on New York State's Industrial Development Agencies 2008)