## MISSION STATEMENT PERFORMANCE MEASURES FOR 2019

The data below come from the 2019 Annual Report by the Agency to the NYS Authorities Budget Office and are based on the number of ongoing projects in the year reported.

Total number of leads generated internally 16 externally 16

Total number of projects initiated 0, carried over 0 closed 0, pending 0

Number of ongoing projects 12

FTEs before IDA status 163; retained 156

Jobs created from ongoing projects in the year reported 268.5

Current FTEs 424.5

Dollar amount of capital investment from ongoing projects \$460,620,480

Retention of existing businesses 5

Dollar amount of non-real estate tax exemptions \$0

Dollar amount of projected real estate tax exemptions in the year reported \$3,475,301

Dollar amount of actual PILOT payments in the year reported \$4,367,944

Net tax exemptions in the year reported -\$892,642 \*

\* "A negative net exemption may reflect a fixed PILOT that exceeds actual tax exemptions . . ." (NYS OSC Annual Performance Report on New York State's Industrial Development Agencies 2008)