

## MISSION STATEMENT PERFORMANCE MEASURES FOR 2012

The data below come from the 2012 Annual Report by the Agency to the NYS Authorities Budget Office and are based on the number of ongoing projects in the year reported.

Total number of leads generated internally 52 externally 10

Total number of projects initiated 5 closed 6

Number of ongoing projects 17

FTEs before IDA status 175\_ retained 168

Jobs created from ongoing projects in the year reported 622

Current FTEs 790

Dollar amount of capital investment from ongoing projects \$884,370,280

Retention of existing businesses 2

Dollar amount of non-real estate tax exemptions \$9,453,554

Dollar amount of projected real estate taxes in the year reported \$6,195,626

Dollar amount of actual PILOT payments in the year reported \$8,929,471

Net tax exemptions in the year reported -\$2,733,845 \*

\* "A negative net exemption may reflect a fixed PILOT that exceeds actual tax exemptions . . ." (NYS OSC Annual Performance Report on New York State's Industrial Development Agencies 2008)